

**SAMPLE CIRCLES INITIATIVE MASTER BUDGET for PILOT YEARS 1-3**

ACTIVITY	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	5-Year TOTAL
INCOME:	Year One	Year Two	Year Three	Year Four	Year Five	
Base Funding	\$150,000	\$180,000	\$200,000	\$180,000	\$155,000	\$865,000
Sponsor funding	\$0	\$8,000	\$27,000	\$35,000	\$40,000	\$110,000
Internet Donor funding	\$0	\$3,200	\$12,000	\$15,000	\$18,500	\$48,700
United Way	\$0	\$0	\$20,000	\$30,000	\$45,000	\$95,000
Government Agency Contracts	\$0	\$0	\$0	\$25,000	\$50,000	\$75,000
<b>TOTAL INCOME:</b>	<b>\$150,000</b>	<b>\$191,200</b>	<b>\$259,000</b>	<b>\$285,000</b>	<b>\$308,500</b>	<b>\$1,193,700</b>
<b>EXPENSES:</b>						
<b>PERSONNEL:</b>						
Coordinator Wages	One FTE	\$33,750	\$43,453	\$44,757	\$46,099	\$47,482
Coordinator Fringe		\$8,438	\$10,863	\$11,189	\$11,525	\$11,871
Circles Coach Wages	One FTE	\$30,000	\$38,625	\$39,784	\$40,977	\$42,207
Circles Coach Fringe		\$7,500	\$9,656	\$9,946	\$10,244	\$10,552
Circles Coach Wages	One FTE	\$0	\$0	\$40,000	\$41,600	\$43,264
Circles Coach Fringe		\$0	\$0	\$10,000	\$10,400	\$10,816
<b>TOTAL PERSONNEL:</b>		<b>\$79,688</b>	<b>\$102,598</b>	<b>\$155,676</b>	<b>\$160,846</b>	<b>\$166,191</b>
<b>OVERHEAD EXPENSES:</b>						
Consumable Supplies		\$500	\$500	\$500	\$500	\$500
Space Cost		\$750	\$750	\$1,000	\$1,000	\$1,000
Audit		\$500	\$500	\$500	\$500	\$500
Insurance		\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Photocopies		\$700	\$700	\$700	\$700	\$700
Telephone		\$1,000	\$1,000	\$1,250	\$1,250	\$1,250
Internet		\$250	\$250	\$250	\$250	\$250
Postage		\$200	\$200	\$250	\$250	\$250
Printing		\$500	\$500	\$750	\$750	\$750
Utilities		\$-	\$-	\$-	\$-	\$-
<b>TOTAL OVERHEAD EXPENSES:</b>		<b>\$5,400</b>	<b>\$5,400</b>	<b>\$6,200</b>	<b>\$6,200</b>	<b>\$6,200</b>
<b>SUPPORTIVE SERVICES EXPENSES:</b>						
MTM Coordination, training, technical assistance, evaluation		\$20,500	\$20,500	\$15,000	\$15,000	\$15,000
Bridges out of Poverty and Getting Ahead Training		\$4,000	\$900	\$500	\$500	\$300
Local and national Resource Development consulting		\$7,500	\$15,000	\$15,000	\$15,000	\$15,000
Travel - Local		\$1,800	\$1,800	\$1,800	\$1,800	\$1,800
Travel - Out of Town		\$4,000	\$2,500	\$2,500	\$2,500	\$2,500
Equipment Repair/Maintenance		\$200	\$200	\$200	\$200	\$200
Books and supplies--classroom		\$400	\$600	\$900	\$1,350	\$2,025
Meeting Expenses (assumes in-kind space, food)		\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
<b>TOTAL SUPPORTIVE SERVICE EXPENSES:</b>		<b>\$40,900</b>	<b>\$44,000</b>	<b>\$38,400</b>	<b>\$38,850</b>	<b>\$39,325</b>
<b>DIRECT CLIENT SERVICE EXPENSES:</b>						
Getting Ahead stipends @\$500/participant		\$6,000	\$12,000	\$18,000	\$24,000	\$30,000
Getting Ahead facilitators @ \$35/class x 2		\$1,400	\$2,800	\$4,200	\$5,600	\$7,000
Revolving Loan Funds @ 500 per Circle		\$4,500	\$9,000	\$13,500	\$18,000	\$22,500
Car Repair & Donation Funds @ 250/Circle		\$2,250	\$4,500	\$6,750	\$9,000	\$11,250
Child Care Funds		\$2,700	\$5,400	\$8,100	\$10,800	\$13,500
Supported Employment Funds		\$2,250	\$4,500	\$6,750	\$9,000	\$11,250
<b>TOTAL DIRECT CLIENT SERVICE EXPENSES:</b>		<b>\$19,100</b>	<b>\$38,200</b>	<b>\$57,300</b>	<b>\$76,400</b>	<b>\$95,500</b>
<b>EQUIPMENT:</b>						
Equipment		\$4,000	\$1,000	\$1,000	\$1,000	\$1,000
<b>TOTAL EQUIPMENT:</b>		<b>\$4,000</b>	<b>\$1,000</b>	<b>\$1,000</b>	<b>\$1,000</b>	<b>\$1,000</b>
<b>TOTAL PROGRAM COST:</b>		<b>\$149,088</b>	<b>\$191,198</b>	<b>\$258,576</b>	<b>\$283,296</b>	<b>\$308,216</b>
# of Getting Ahead graduates		12	24	36	48	60
# of Circles		9	18	27	36	45
# of children		18	36	54	72	90
Cost savings @ \$75,000/Circle @ 25% success rate			\$168,750	\$337,500	\$506,250	\$675,000
Expected rate of return						42%